

Paint and Materials

Distribution Guide

REFINISH PRODUCTS

ABRASIVES ***

DA Sandpaper
Scuff Pads
Liquid Sanding Paste
Wet Sandpaper
Dry Sandpaper

MASKING

Masking Paper **
Tapes **

MISCELLANEOUS

Strainers
Sticks
Tack Rags

PAINTS

Solvents (used in system)
Surface Cleaners
Metal Conditioners
Primers ***
Sealers
Activators
Accelerators
Additives
Catalyst
Hardeners
Fish-Eye Eliminators
Flex Additives *
Bonding Clears
Polyester Primers ***
Mixing Tints
Blending Clears
Clear Coats
Mixing Balancers, Binders
Spray Can Paints *

ASSOCIATED PRODUCTS***

ADHESIVES

DA Paper Adhesive
Trim and Emblem
Plastic Adhesive, Rigid
Plastic Adhesive, Flexible
Spray Upholstery
Weather-Strip Adhesive
SMC Adhesive

FILLERS

Body Fillers
Paint Rollers
Fiberglass Fillers
Fiberglass Resin
Paint Remover
Fiberglass Cloth

ABRASIVES

Grinding Discs
Roloc Discs
Sandpaper
Cut-off Wheels
Finesse Sanding Blocks

COMPOUNDS/POLISHES*

Rubbing Compound
Finishing Compound
Hand Glaze
Swirl Mark Remover
Paint Sealant, Waxes

SEALANTS

Drip Check
Caulking and Sealers *
Seam Sealers*

** Standard masking tapes and paper

*** Paint times are calculated for new undamaged parts. Products and Materials included in paint and material calculation systems normally used today are for only refinishing operations, not repair operations. Materials used to sand and polish vehicles aren't part of normal refinishing times unless specifically noted, hence materials for these operations are not.

For the purpose of benchmarking and material profitability analysis, we include Refinish and Associated Products together.

NOT REFINISH PRODUCTS

SMALL TOOLS ACCOUNT

Plastic Graders
Plastic Spreaders
DA Pads
Stripper Wheels
Sanding Blocks
Air Regulators/Connectors
Air Hoses
Water Extractors
Safety Masks/Respirators
Drill Bits
Spot Weld Bits
Hacksaw Blades
Wheel Maskers

SHOP SUPPLIES

Air Tool Oil
Brooms
Sponges
Buckets
Rubber Squeegees
Waste Cans
Paper Towels/Rags
Welding Supplies
Paint Brushes
Clean-Up Solvent
Steel Wool

MAINTENANCE ACCOUNT

Gun Washer Solvents
Spray Gun Rebuild Kits
Booth Filters
Recycling Machine Supplies
Hazardous Waste Disposal

PARTS/SUBLET PRODUCTS

Windshield Kits *
Urethane Sealers*
Panel Bonding*
Vinyl Top Adhesive*
Car Cover *
Liquid Mask *

* Could be itemized but requires proper distribution

DETAIL PRODUCTS

Detail Brushes
Glass Cleaners
Detergents
Tire/Upholstery Cleaners
Buffing Pads
Polishing Pads
Polishing Towels
Seat Covers
Floor Mats
Other Special Cleaners

Light Bulbs
Mixing Cups
Paint Cans
Spray Socks
Hand Cleaners
Mixing Boards
Electrical Tape
Lubricants
Razor Blades
Gloves
Spray Suits

EQUIPMENT

Spray Guns
IR Units
Gun Washers
Mixing Equipment
Recyclers

CORROSION

Rocker Panel Spray
Rustproofing *
Undercoating
Sound Deadener Pads *
Weld-Thru Primer *
Sandblast Sand*

FASTENERS

Pop Rivets*
Hardware (bolts, nuts, clips) *

OTHER

Two-sided Molding Tape *
Side Molding Kits
Stripe Tape Kits
Decal/Stripe Removers