

Measuring today
to manage tomorrow.



ProfitNet



Looking backward to forge ahead.



ProfitNet

Success in the body shop business comes down to two words: productivity and profitability. That sounds easy. But managing and measuring those factors can be a very difficult process. Unless you have ProfitNet™.

The ProfitNet™ Collision Shop Management System gives you the power to track every aspect of your business. With that information, you can learn where you're making money, where you're not, and where you have opportunities to increase your margins.

In short, ProfitNet™ helps you simplify and streamline your operations, improve your business performance, and enhance your bottom line. And because you're a valued DuPont Performance Coatings customer, we are offering this technology to help you make the best decisions for your business.

Analyze your business your way.

Choose from a wide range of standard and customizable reports to reflect the way you use information to make decisions. ProfitNet™ provides you with the ability to gauge profitability at every level of your business, from total overview down to individual employee.





Put the hour here instead of there.



ProfitNet

In many ways, managing a collision repair business comes down to managing time. The more accurate you are in estimating hours, the more profitable you'll be.

ProfitNet™ gives you the tools to allocate your time, resources and manpower where they do you the most good. By assessing your performance in detail, on jobs of all types, ProfitNet™ helps you schedule work based on shop capacity, assign the right jobs to the right technician, and even track work in process to ensure you're meeting vehicle delivery expectations.

The technology improves customer relationships by enabling you to arrange appointments based on time availability. And it improves your relationships with insurance companies by providing the information they use to judge DRP relationships. With ProfitNet™, you know if the job is profitable before you start the work.

Easy time reporting takes the labor out of labor management.

You can monitor and manage labor the way you want with ProfitNet™. Its integrated technology enables labor to be entered through the repair order or the Job-costing module. Computerized time cards let your employees clock in and out accurately. The result: greater control over work in process.





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Take the estimation out of estimating.



ProfitNet

Cycle time. It's the key metric used by insurance companies. So the more you know about what happens between the time a repair starts and the time it's completed, the more control you'll have over your estimates, costs and profits.

With ProfitNet™, you can improve estimate accuracy, obtain detailed measurements of technician efficiency and conduct ongoing assessments of estimator performance.

In fact, ProfitNet™ gives you the power to analyze sales and profitability by each of the following areas:

- Department
- Technician
- Estimator
- Insurance company
- Customer
- Repair order

Workflow reports to keep your shop running smooth.

With a workflow calendar that gives you up-to-the-minute status reports on each job in your shop, or across multiple shops, ProfitNet™ keeps you on top of cycle time.





MasterTi
813J™
Medium Coarse
Mixing Color

Mousseline Grossier
Colorant De Mélange

DANGER: FLAMMABLE LIQUID AND
IRRITANT. EXPOSURE MAY CAUSE PE
NOXIOUS. RESPIRATORY REACT

DUPONT...THE OFFICIAL

Let the right hand know what the left's doing.



ProfitNet

There's no question that collision repair is a complicated business. Even the smallest job requires a large number of parts, skills, departments and deliveries to come together within a tightly-specified amount of time. And when you multiply that by the number of jobs being performed in one shop – or several shops – the potential for inefficiency and duplication of effort expands exponentially.

But ProfitNet™ gives you the visibility you need to gain control over your operations. For example, you can monitor all parts activity on one screen with the Parts Management module, manage labor through the Job-Costing module, and track hours and status changes that are automatically updated on the Vehicle Tracker module.

Maximum scheduling flexibility for maximum productivity.

The reports from the ProfitNet™ Scheduling module instantly balance employee capacity, availability, shop hours and days of operation to help ensure that you're running at peak efficiency.



The sum can be greater than all its parts.



ProfitNet™ makes it easy to integrate all the data you use to run your operations. Designed to interface with many of the most popular software programs used in the collision repair industry, ProfitNet™ brings all your key information together in one place, including customer data, vehicle data, parts ordering and receiving, parts price increases, labor and repair order totals.

ProfitNet™ easily interfaces with all the major software in use by the collision industry today:

Audatex ShopLink®
CCC Pathways®
Mitchell UltraMate®
Mitchell TruckEst®
ADP® Dealer Management System
Reynolds and Reynolds Dealer Management System
OEConnection®
BusinessWorks™
QuickBooks® Pro
DPC Business Analysis Suite
Performance Feedback Customer Satisfaction Tracking

The screenshots on the right provide just a small sample of the wide range of reports ProfitNet™ offers to help you manage your operations and maximize your profits.

Order ProfitNet™ for your shop today.

Just contact your DuPont Performance Coatings sales representative or jobber. You'll have a customized quote on installation and staff training within 24 hours.



Repair Order Management

ProfitNet™ allows you to view all repair orders in a single screen that includes important details such as customer name, vehicle, arrival date, projected delivery date, estimator, claim number, insurance company (color coded for easy viewing) and much more.



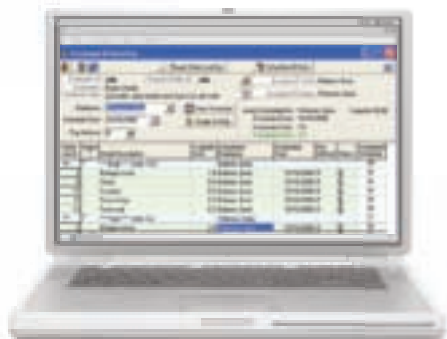
Track Supplements

ProfitNet™ helps you keep supplements current with “approved” and “non-approved” status indicators.



KPI Benchmarking

ProfitNet™ now interfaces with the DPC web-based Business Analysis Tool for comparing your shop’s key financial metrics against other shops of like size and dollar volume.



Manage Labor

ProfitNet™ helps you manage labor entry and labor in-process reporting according to your specific requirements. Labor can be entered through the repair order or through the Job-costing module, and its time card feature lets your employees clock in and out of a job.



Create Reports

ProfitNet™ provides a wide array of standard and customizable reports that can improve your decision-making. For example, profitability reports can be viewed by job, department, insurance company or employee.



Scheduling

This new feature helps you schedule jobs efficiently based on available body hours. Highly flexible, the Scheduling module factors in employee capacity and availability as well as your shop’s hours and days of operation.



Integrate Estimates

ProfitNet™ imports estimates and supplements from major estimating systems including CCC Pathways®, Mitchell UltraMate® and Audatex ShopLink®. What’s more, line item details are easily accessible.



Monitor Parts Orders

ProfitNet™ contains a complete parts management system, including parts ordering, parts received, as well as back-ordered and returned parts. With it, you can easily create new parts purchase orders and check the status of current orders.



Vehicle Tracker

This customizable feature includes an on-screen display of a vehicle’s location within your shop and its completion status. As the shop flags hours or changes the status of a job, these changes are updated in the Vehicle Tracker.

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